

May 27th, 2022

SUBJECT: Product Lifecycle Update: Echo-Screen III

Dear Valued Distributor Partners and Customers,

We would like to thank you for your continued support and trust in the Echo-Screen® III since its introduction to the market in 2014. This communication is to give you advanced notice that Natus plans to end-of-sale Echo-Screen® III systems in all markets by December 31, 2022 or earlier while supplies last. This decision is due to critical component obsolescence and availability limitations accelerated by worldwide supply chain issues.

Please note that only a limited number of new systems can be built with remaining components. The first priority will be to fulfill all existing device backorders already booked in our system. We estimate the remaining stock to last through 2022, but it is possible that we may go out of stock for some configurations earlier depending on the configuration and amount of new customer orders.

Therefore, as we continue to focus on new product innovation and remain committed to the hearing screening market, we encourage loyal Echo-Screen III customers to place orders as soon as possible before our stock is depleted to ensure their program continuity.

Affected System Catalogue Part Numbers that will be discontinued:

Parts	Part Description
013500	Echo-Screen III PRO Hearing Screener TEOAE set w/ Barcode Reader
013510	Echo-Screen III PRO Hearing Screener TEOAE set- No Barcode Reader
013501	Echo-Screen III PRO Hearing Screener DPOAE set w/ Barcode Reader
013511	Echo-Screen III PRO Hearing Screener DPOAE set - No Barcode Reader
013502	Echo-Screen III PRO Hearing Screener ABR set w/ Barcode Reader
014863	Echo-Screen III PRO Hearing Screener ABR set w/ Barcode Reader: no ATA Cable and Supplies
013512	Echo-Screen III PRO Hearing Screener ABR set- No Barcode Reader
014864	Echo-Screen III PRO Hearing Screener ABR set- No Barcode Reader nor ATA Cable and Supplies
013503	Echo-Screen III PRO Hearing Screener TEOAE & DPOAE set w/ Barcode Reader
013513	Echo-Screen III PRO Hearing Screener TEOAE & DPOAE set- No Barcode Reader
013504	Echo-Screen III PRO Hearing Screener TEOAE & ABR set w/ Barcode Reader
014865	Echo-Screen III PRO Hearing Screener TEOAE & ABR set no ATA Cable and Supplies
013514	Echo-Screen III PRO Hearing Screener TEOAE & ABR set- No Barcode Reader
014866	Echo-Screen III PRO Hearing Screener TEOAE & ABR set- No Barcode Reader nor ATA Cable and Supplies
013505	Echo-Screen III PRO Hearing Screener DPOAE & ABR set w/ Barcode Reader
014867	Echo-Screen III PRO Hearing Screener DPOAE & ABR set w/ Barcode Reader, no ATA Cable and Supplies
013515	Echo-Screen III PRO Hearing Screener DPOAE & ABR set- No Barcode Reader
014868	Echo-Screen III PRO Hearing Screener DPOAE & ABR set- No Barcode Reader nor ATA Cable and Supplies
013506	Echo-Screen III PRO Hearing Screener TEOAE, DPOAE, & ABR set w/ Barcode Reader
014869	Echo-Screen III PRO Hearing Screener TEOAE, DPOAE, & ABR set w/ Barcode Reader, no ATA Cable and Supplies
013516	Echo-Screen III PRO Hearing Screener TEOAE, DPOAE, & ABR set - No Barcode Reader
014870	Echo-Screen III PRO Hearing Screener TEOAE, DPOAE, & ABR set - No Barcode Reader nor ATA Cable and Supplies

Technical and factory service along with associated critical accessories and supplies will be provided for up to 7 years after the date of original purchase of the product or as long as parts and supplies last.

Of importance to note, the following list of Class-I accessories and supplies are already made MDR compliant to ensure continued servicing of the customers worldwide, including CE-countries.

Accessories and Supplies that are MDR compliant and will continue for service support (not affected with this notice):

Parts	Part Description
011010	ESIII Docking Station
010041	ESIII Battery Pack
012625	ESIII OAE Probe Cable
010999	ESIII ATA Cable
009149	ESIII PCA Cable
013570	OAE Probe Nozzle
203210	OAE Jumbo Foam Tip – Quantity 100
203202	OAE Adult Foam Tip – Quantity 20
203212	OAE Adult Foam Tip – Quantity 100
203201	OAE Pediatric Foam Tip – Quantity 20
203211	OAE Pediatric Foam Tip – Quantity 100
203333	OAE 6mm-Blue – Quantity 20
203353	OAE 6mm-Blue Tip – Quantity 100
203208	OAE Tree Tip – Quantity 20
203218	OAE Tree Tip – Quantity 100
203209	OAE Premie Tree Tip – Quantity 20
203219	OAE Premie Tree Tip – Quantity 100
040546	ALGO-Pak screening supplies
040670	VALU-Pak screening supplies
040587	JellyTab™ Sensors

If you have any questions please contact your Natus Representative.

Thank you for choosing Natus Medical Incorporated as your partner in patient care, we look forward to serving you!

Thank you,

Marketing Team

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